



IN THE CURRENT CLIMATE, WHERE COMMON SENSE IS CRUCIAL TO PREVENT THE GALLOP INTO THE CLUTCHES OF INSOLVENCY; ALEX GRAY, MD OF SUPASEAL GLASS, TAKES A LIGHT-HEARTED LOOK AT THE FOOLISH ACTIONS THAT ARE HAVING AN IMPACT ON CUSTOMERS AND SUPPLIERS ALIKE...

HELLO, I'M MR FAYLE FROM LENDOW GLASS, ANY PROBLEMS?

YES, THESE ARE TOUGH TIMES - HIGHER COSTS, LESS BUSINESS...

I CAN SAVE YOU MONEY! MY FIRM'S DESPERATE FOR WORK SO I'LL UNDERCUT WHATEVER YOU'RE PAYING!

HMM! SOUNDS TOO GOOD TO BE TRUE. I'LL TRY YOU OUT.

ACME & CO.

2 WEEKS LATER

MISSING UNITS, WRONG SIZES, WRONG SPACERS AND WRONG PAPER WORK!!! ONE UNHOLY MESS.

B. LENDOW & CO. GLASS FOR WINDOWS

DON'T SHOUT AT ME, PAL - IT'S THE GUY THAT RUNS THE PLACE!

WHAT DO WE DO NOW? WE CAN'T LET OUR CUSTOMER DOWN?

PHONE SUPASEAL AND SEE IF THEY CAN HELP US OUT.

NEXT DAY

ALL PRESENT AND CORRECT, SIR. SIGN HERE, PLEASE

TERRIFIC - SUPASEAL SAVES THE DAY. HOW CAN WE THANK YOU?

NO NEED - IT'S JUST WHAT WE DO!

SUPASEAL GLASS LIMITED SAVEHEAT

LATER

ALLOW ME TO INTRODUCE THE ONE AND ONLY BILL LENDOW, HEAD OF LENDOW & Co...

WHAT'S THIS, ANOTHER CIRCUS ACT, TO GO WITH THE CLOWNS WHO HANDLED THE ORDER?!

I HAVE THE P-O-W-E-R TO REDUCE YOUR PRICES EVEN FURTHER!!

YOUR 'CHEAP PRICES' END UP COSTING ME A FORTUNE!

I WON'T BE PAYING FOR THIS FIASCO.

PARD!

CRUIKEY! WHAT'S THAT SMELL?

SORRY, STOMACH PROBLEMS.

SOME FREE GAS FOR YOU?!

I'M GIVING YOU TO THE COUNT OF 10 TO GET YOUR ROTTEN CARCASSES OUT OF MY OFFICE....

CHEAPER... CHEAPER!

1... 2... 10!!!

RUN, PETER. RUN!

SORRY, BILL

LESSON LEARNED!